

Expanding Competency: Creating & Negotiating MTA, NDA, MOU,  
IPA, CRADA and OTA

Workshop 18

NCURA  
Washington, D.C.  
November 2, 2008

1. Tech Transfer
  - a. Disclosure Process Models
  - b. Bayh-Dole Act
  - c. Create Act
  - d. Case Study
2. NDAs
  - a. One-Way NDA
  - b. Multiple-Way
  - c. Negotiations
  - d. Case Study
3. MTAs
  - a. Uniform Biological Agreement
  - b. Simple Letter Agreement
  - c. Industry
  - d. Negotiation Strategies
  - e. Case Study
4. Teaming Agreements
  - a. Points to Ponder
  - b. Negotiation Strategies
  - c. Case Study
5. MOUs/MOAs
  - a. Points to Ponder
  - b. Negotiation Strategies
  - c. Case Study
6. Troublesome Clauses
  - a. What are they?
  - b. Why they are problematic?
  - c. Negotiation Strategies
7. Open Forum
  - a. CRADAs and Other Transactional Authorities