How Sponsors Announce Opportunities

♦ Most Common Types of Sponsor Funding Announcements

• PA  Program Announcement  (sponsor publication, Federal Register, FedBizzOpps) (grants, cooperative agreements)
• FOA  Funding Opportunity Announcement (NIH)
• RFA  Request for Applications  (grants, cooperative agreements)
• RFP  Request for Proposals  (contracts)
• RFQ  Request for Quotation  (contracts)
• RFB  Request for Bid  (contracts)
• BAA  Broad Agency Announcement  (grant, cooperative agreement, contract)

♦ Respond to announcement in the form of a proposal

• Also called application; quotation; bid
• Lays out general plan of work, personnel, budget